

<i>SERFF Tracking Number:</i>	<i>HULI-125724845</i>	<i>State:</i>	<i>Arkansas</i>
<i>Filing Company:</i>	<i>Wilton Reassurance Company</i>	<i>State Tracking Number:</i>	<i>35989</i>
<i>Company Tracking Number:</i>	<i>WR-TL-APP100A</i>		
<i>TOI:</i>	<i>L04I Individual Life - Term</i>	<i>Sub-TOI:</i>	<i>L04I.313 Decreasing - Single Life - Fixed/Indeterminate Premium</i>
<i>Product Name:</i>	<i>Term Life to Age 65</i>		
<i>Project Name/Number:</i>	<i>LF65/WR-TL-APP100A</i>		

## Filing at a Glance

Company: Wilton Reassurance Company

Product Name: Term Life to Age 65

TOI: L04I Individual Life - Term

Sub-TOI: L04I.313 Decreasing - Single Life - Fixed/Indeterminate Premium

Filing Type: Form

SERFF Tr Num: HULI-125724845

SERFF Status: Closed

Co Tr Num: WR-TL-APP100A

Co Status: Submitted

Author: Kim Hiar

Date Submitted: 07/11/2008

State: ArkansasLH

State Tr Num: 35989

State Status: Approved-Closed

Reviewer(s): Linda Bird

Disposition Date: 07/15/2008

Disposition Status: Approved

Implementation Date:

Implementation Date Requested: 07/15/2008

State Filing Description:

## General Information

Project Name: LF65

Project Number: WR-TL-APP100A

Requested Filing Mode: File & Use

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Filing Status Changed: 07/15/2008

State Status Changed: 07/15/2008

Corresponding Filing Tracking Number:

Filing Description:

This application will be used with policy form WR-TL-POL100A, which was approved for use in Arkansas on June 3, 2008. It will replace application, WR-TL-APP110A-02.

Status of Filing in Domicile: Not Filed

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Deemer Date:

The authorization portion of the application has been revised to comply with the federal HIPAA guidelines. The following sentence has been added to the authorization section: "I understand that any information that is disclosed pursuant to this authorization may no longer be covered by federal rules governing privacy and confidentiality of health information,

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but it will not be re-disclosed by the company except as authorized by me or as required by law."

## Company and Contact

### Filing Contact Information

Kim Hiar, Compliance Manager	kimberly.hiar@heritageunion.com
1805 Monument Avenue	(804) 212-2818 [Phone]
Richmond, VA 23220	(804) 213-0051[FAX]

### Filing Company Information

Wilton Reassurance Company	CoCode: 66133	State of Domicile: Minnesota
187 Danbury Road	Group Code: 4213	Company Type: L&H
Riverview Building		
Wilton, CT 06897	Group Name:	State ID Number:
(203) 762-4438 ext. [Phone]	FEIN Number: 41-1760577	
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## Filing Fees

Fee Required?	Yes
Fee Amount:	\$20.00
Retaliatory?	No
Fee Explanation:	
Per Company:	No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Wilton Reassurance Company	\$20.00	07/11/2008	21363780

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## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Approved	Linda Bird	07/15/2008	07/15/2008

### Objection Letters and Response Letters

Objection Letters				Response Letters		
Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted
Pending Industry Response	Linda Bird	07/14/2008	07/14/2008	Kim Hiar	07/15/2008	07/15/2008

*SERFF Tracking Number: HULI-125724845*

*State: Arkansas*

*Filing Company: Wilton Reassurance Company*

*State Tracking Number: 35989*

*Company Tracking Number: WR-TL-APP100A*

*TOI: L04I Individual Life - Term*

*Sub-TOI: L04I.313 Decreasing - Single Life -  
Fixed/Indeterminate Premium*

*Product Name: Term Life to Age 65*

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## **Disposition**

Disposition Date: 07/15/2008

Implementation Date:

Status: Approved

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number:	HULI-125724845	State:	Arkansas
Filing Company:	Wilton Reassurance Company	State Tracking Number:	35989
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Product Name:	Term Life to Age 65
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Item Type	Item Name	Item Status	Public Access
Supporting Document	Certification/Notice		Yes
Supporting Document	Application		Yes
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	Third Party Authorization Letter		Yes
Form (revised)	Term Life Application		Yes
Form	Term Life Application		Yes

SERFF Tracking Number: HULI-125724845 State: Arkansas  
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Product Name: Term Life to Age 65  
Project Name/Number: LF65/WR-TL-APP100A

## Objection Letter

Objection Letter Status Pending Industry Response  
Objection Letter Date 07/14/2008  
Submitted Date 07/14/2008  
Respond By Date  
Dear Kim Hiar,  
This will acknowledge receipt of the captioned filing.

### Objection 1

- Term Life Application (Form)

Comment: The Term Life application was not attached to the form schedule.

Please feel free to contact me if you have questions.

Sincerely,  
Linda Bird

## Response Letter

Response Letter Status Submitted to State  
Response Letter Date 07/15/2008  
Submitted Date 07/15/2008

Dear Linda Bird,

### Comments:

### Response 1

Comments: I have attached the appropriate document.

### Related Objection 1

Applies To:

- Term Life Application (Form)

Comment:

The Term Life application was not attached to the form schedule.

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**Changed Items:**

No Supporting Documents changed.

**Form Schedule Item Changes**

Form Name	Form Number	Edition Date	Form Type	Action	Action Specific Data	Readability Score	Attach Document
Term Life Application	WR-TL- APP110A- 03		Application/Enrollment Form	Initial		51	WR TL- APP110A- 03 Term Applicatio n.pdf

**Previous Version**

<i>Term Life Application</i>	<i>WR-TL- APP110A- 03</i>		<i>Application/Enrollment Form</i>	<i>Initial</i>		<i>51</i>	
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No Rate/Rule Schedule items changed.

Sincerely,  
Kim Hiar

SERFF Tracking Number:	HULI-125724845	State:	Arkansas
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Project Name/Number:	LF65/WR-TL-APP100A		

## Form Schedule

**Lead Form Number:** WR-TL-APP110A-03

Review Status	Form Number	Form Type	Form Name	Action	Action Specific Data	Readability	Attachment
	WR-TL- APP110A- 03	Application/ Term Life Enrollment Form	Application Initial			51	WR TL- APP110A-03 Term Application.pdf



ABOUT PROPOSED INSURED (Please answer each question completely)

First Name \_\_\_\_\_

Last Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Primary Phone \_\_\_\_\_

Best time to call: ☐ Morning ☐ Afternoon ☐ Early Evening

Alternate Phone \_\_\_\_\_

Best time to call: ☐ Morning ☐ Afternoon ☐ Early Evening

Current Occupation \_\_\_\_\_

Annual Salary \$ \_\_\_\_\_ ☐ Male ☐ Female

SalaryShield Elite Term Life Insurance

Choose Coverage Percentage: ☐ 50% ☐ 75% ☐ 100%

Date of Birth

Age

Birthplace

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

month

day

year

state or country

Height \_\_\_\_ feet \_\_\_\_\_ inches      Weight \_\_\_\_\_ pounds

SS# \_\_\_\_\_

Driver's License # \_\_\_\_\_ State Issued \_\_\_\_\_

Are you a citizen of the United States? ☐ Yes ☐ No

If no, do you have a permanent Visa (green card)? ☐ Yes ☐ No

POLICY OWNER'S INFORMATION (If different from Proposed Insured)

Policy Owner's Name: \_\_\_\_\_

Policy Owner's Street: \_\_\_\_\_

Policy Owner's City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Policy Owner's SS# or Tax Payer ID#: \_\_\_\_\_

PRIMARY BENEFICIARY INFORMATION

Name: \_\_\_\_\_

Relationship: \_\_\_\_\_

INSURANCE HISTORY (Check YES or NO for each question)

1. By applying for the proposed policy do you intend to replace, discontinue or change an existing policy or contract, or do you have other life insurance applications pending with any other company? ..... ☐ Yes ☐ No

If yes, provide details as follows. Attach a separate sheet if more space is needed (\*Indicate Type of Coverage: I=Individual; B=Business; or G=Group)

INSURED NAME	INSURANCE COMPANY	POLICY NO.	AMOUNT	*TYPE	PENDING	ISSUE DATE
					<input type="checkbox"/>	
					<input type="checkbox"/>	

2. Have you ever used any form of tobacco or nicotine products? ..... ☐ Yes ☐ No

If yes, please furnish date of last use: Month: \_\_\_\_\_ Year: \_\_\_\_\_

3. Within the past 3 years, have you been refused life insurance or been issued a policy on a modified or rated basis? ..... ☐ Yes ☐ No

4. Within the past 2 years, have you participated in activities involving piloting private aircraft, mountain or rock climbing, skydiving, skin or scuba diving or competitive racing of powered vehicles? ..... ☐ Yes ☐ No

5. Have you ever been convicted of a felony? ..... ☐ Yes ☐ No

If you answered "Yes" to question 3-5, provide details below. Attach a separate sheet if more space is needed.

QUESTION NO.	DETAILS

MEDICAL HISTORY (Check YES or NO for each question)

6. Have you ever had or been treated for depression, anxiety or any psychological disorder, epilepsy, nervous or mental condition, Alzheimer's or dementia? ..... ☐ Yes ☐ No

7. Have you ever received any advice or treatment for alcoholism, drug addiction, drug abuse or other substance abuse? ..... ☐ Yes ☐ No

8. Within the past 10 years, have you been treated or taken prescription medication for:

a. Heart or circulatory disorder, stroke, heart attack? ..... ☐ Yes ☐ No

b. High blood pressure, elevated cholesterol, kidney disease, asthma, emphysema, sleep apnea, or other respiratory or lung disorder? ..... ☐ Yes ☐ No

c. Cancer, leukemia, tumor, gastrointestinal disorder (ulcers), or diabetes? ..... ☐ Yes ☐ No

9. Have you ever been treated for or been diagnosed as having AIDS (Acquired Immune Deficiency Syndrome) or HIV (Human Immunodeficiency Virus) infection or have you had test results indicating exposure to the AIDS virus?..... ☐ Yes ☐ No
10. Have any of your immediate family members (parents or siblings) been diagnosed or died from coronary artery disease, cancer or diabetes prior to age 60?..... ☐ Yes ☐ No
11. Have you ever been disabled or, have you ever made a claim or received benefits for disability or worker's compensation as a result of sickness or injury?..... ☐ Yes ☐ No
12. In the last 5 years, have you:
- a. Been confined to a hospital or medical facility of any kind?..... ☐ Yes ☐ No
- b. Had an x-ray, electrocardiogram, blood test or any other laboratory tests?..... ☐ Yes ☐ No
- c. Taken prescription drugs for longer than 15 days?..... ☐ Yes ☐ No
13. In the last 2 years, have you been advised to have surgery or treatment?..... ☐ Yes ☐ No

If you answered "Yes" to any question from 6 through 13 above, you must give details below. Attach a separate sheet if more space is needed.

QUESTION NO.	PHYSICIAN OR FACILITY NAME/ADDRESS/TELEPHONE	REASON SEEN AND RESULTS OF VISIT (Include specific condition, duration, diagnosis, date last seen, treatment given, medication prescribed)

## PAYMENT OPTIONS (Choose One):

Payer: ☐ Proposed Insured ☐ Policy Owner (if different than proposed insured) Choose a billing frequency: ☐ Monthly ☐ Quarterly  
Choose a payment option: ☐ Semi-annually ☐ Annually

☐ Credit Card ☐ Electronic Funds Transfer ☐ Bill Me Later (not available monthly)

**Agreement/Authorization to Obtain and Disclose Information:** I have read all the questions and answers on this application. All responses are true and complete to the best of my knowledge and belief. A copy of this application will be attached to and made a part of the insurance contract. Any insurance issued as a result of this application will not take effect until the full first premium is paid and a policy is delivered to and accepted by the Proposed Insured during his/her lifetime and while such person is in the state of health described in all parts of this application. I acknowledge receiving the "NOTIFICATION" regarding MIB, Inc. and Fair Credit Reporting Act in the enclosed materials. For use in determining insurability, I authorize any licensed physician, medical practitioner, MIB, Inc., any pharmacy related service organization, or consumer reporting agency that has any records or knowledge of the Proposed Insured's medical history to give any such information to Wilton Reassurance Company, its representatives, or reinsurers. This authorization is valid for 24 months from the date signed. A photocopy or facsimile of this authorization will be as valid as the original. I may revoke this authorization for information not then obtained by notifying the Company in writing. Such revocation will not be effective until received by the Company. I understand that any information that is disclosed pursuant to this authorization may no longer be covered by federal rules governing privacy and confidentiality of health information, but it will not be re-disclosed by the company except as authorized by me or as required by law. I understand that I or any authorized representative will receive a copy of this authorization upon request. I understand that I may request to be interviewed in connection with the preparation of an investigative consumer report. All applications are subject to underwriting approval which may include, but is not limited to, income verification, medical examination, laboratory testing, MVR, prescription records, and telephone interview.

Fraud Warning: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false

information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison. **CO Residents:** It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies. **DC Residents:** WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include, imprisonment and/or fines. In addition, an insurer may deny insurance benefits, if false information materially related to a claim was provided by the applicant. **KY Residents:** Any person who knowingly and with intent to defraud any insurance company or other person files and application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime. **OH Residents:** Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statement is guilty of insurance fraud. **PA Residents:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

Signed at City \_\_\_\_\_ State \_\_\_\_\_ Date \_\_\_\_\_

Signature of Proposed Insured (Required – Do not print) \_\_\_\_\_

Policy Owner Signature (If Different than Proposed Insured) \_\_\_\_\_

*SERFF Tracking Number: HULI-125724845*

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## **Rate Information**

Rate data does NOT apply to filing.

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## Supporting Document Schedules

<b>Satisfied -Name:</b>	Certification/Notice	<b>Review Status:</b>	07/08/2008
<b>Comments:</b>			
<b>Attachment:</b>			
Certification of Compliance - WR-TL-APP110-03.pdf			
<b>Satisfied -Name:</b>	Application	<b>Review Status:</b>	07/08/2008
<b>Comments:</b>			
The application has been attached to the Form Schedule tab.			
<b>Satisfied -Name:</b>	Third Party Authorization Letter	<b>Review Status:</b>	07/11/2008
<b>Comments:</b>			
<b>Attachment:</b>			
WR Third Party Authorization Letter 26Mar08.pdf			

## CERTIFICATION OF COMPLIANCE

I certify that in preparation of this filing all statutes, regulations, rules and bulletins have been reviewed, including Rule 19 and Rule 49.

I also certify that all forms contained in this filing comply with the minimum flesch score of 40 as required in Arkansas ACA 23-80-206.

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Signature

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Enrico Treglio

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Name

---

Sr. Vice President

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Title

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July 11, 2008

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Date



187 Danbury Road Riverview Building Wilton, CT 06897

March 26, 2008

NAIC Company Code: 66133

Re: See Attached Forms Listing

Please accept this letter as authorization from Wilton Reassurance Company for Heritage Union Services, LLC. to file any or all policy forms as referenced on the attached form listing on behalf of Wilton Reassurance Company.

Sincerely,

A handwritten signature in black ink, appearing to read "Enrico J. Treglia".

Enrico J. Treglia  
Senior Vice President and  
Chief Operating Officer  
Wilton Reassurance Company